



South San Joaquin Valley Industrial Summit

San Joaquin Valley: A Growth Platform for Industries
Working Better! Together.

Join the Conversation! #WorkingBetterTogether

October 26, 2017 | Tulare, California



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Welcome to the Inaugural South San Joaquin Valley Industrial Summit!

The South Valley Industrial Collaborative welcomes you to the inaugural South San Joaquin Valley Industrial Summit. The program for the summit is designed by the industry and for the industry, to bring you the best value.

The Summit serves as a focal point for the Collaborative partners to convene together annually to learn and share industry trends along with growth opportunities. It also provides an opportunity to build strong B2B networks to optimize local supply chains. Most importantly, the Summit provides a platform for South Valley Industries and community partners to collectively *create, celebrate, and calibrate* local and regional objectives critical to retain and grow industries in the region.

The Collaborative is a partnership for community excellence whose purpose is to provide a platform to build industry-led, industry-driven, and community-supported partnerships which strengthen economies in the South San Joaquin Valley. The Collaborative also provides a sub-regional platform, a unit to connect with regional partners, state and national organizations to achieve the greater vision of making the *San Joaquin Valley a globally competitive location for doing business in the USA*.

The Summit is a prime example of the *social capital* and collaboration that exists in our communities, which is an overlooked and underutilized strength when attracting new businesses. The Summit would not be possible without the dedication and support of its volunteers, sponsors, exhibitors and partners who believe in its purpose.

In conclusion, it is extremely important to mention that for the Collaborative to be successful it must be industry-led, industry-driven and community-supported. We invite you to be a partner of the Collaborative to play your part in shaping the future of the industries in the San Joaquin Valley.

Thank you for your participation and continuing support.

Working Better! Together.

South Valley Industrial Collaborative.

HOW WE SUPPORT BUSINESS A SNAPSHOT

LABOR MARKET INFORMATION +
ANALYSIS

TRAINING TO UPSKILL NEW +
EXISTING WORKFORCE

REFERRALS TO A RICH NETWORK
OF PARTNERS

ACCESS TO A JOB-READY
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SUPPORT

NETWORK WITH BUSINESSES



WE ARE

DATA + SOLUTION + DEMAND
DRIVEN

WE PARTNER WITH

WORKERS + BUSINESS + EDUCATION

ABOUT US

The **Workforce Investment Board | WIB** partners with Tulare County businesses in strategies that advance economic objectives, measure impact, and drive education and workforce solutions.

Our Business Services team channels this mission into efforts that promote a thriving local economy, while being data, solution and demand driven.

THE WIB IS DRIVING ECONOMIC SUCCESS.



Workforce Investment Board
OF TULARE COUNTY

Driving Economic Success

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EMPLOYMENT CONNECTION LOCATIONS

1063 W. Henderson Ave
Porterville, CA 93257
T: 559.788.1400

MON-FRI 8:00AM-5PM

304 East Tulare Avenue
Tulare, CA 93274
T: 559.684.1988

MON-FRI 8:00AM-5PM

4025 W. Noble Ave., Suite B
Visalia, CA 93277
T: 559.713.5000

MON-FRI 8:00AM-5PM

400 W. Tulare Street #C
Dinuba, CA 93618
T: 559.406.1001

MON-FRI 8:00AM-5PM



Welcome to the inaugural South San Joaquin Valley Industrial Summit.

I am excited to be a participant in the planning and promotion of this inaugural gathering of industry partners. It is awesome to see how so many different groups came together to put this event on so that businesses, chambers of commerce, educators, local government entities and economic and workforce development agencies could share information and learn about challenges that we are facing now and in the future.

It seems natural that those who have the passion to improve our local economy and business environment would collaborate to come together for the benefit of all. We have such a great opportunity to shape our future by getting together like this to discuss our daily challenges in business and find workable solutions.

I find it so rewarding personally for me and for my business to have the relationships with others who share this passion. It's nice to know who you can talk to if you need help, whether it be with the city, county, and state; and trust that those parties are genuinely interested in hearing your concerns.

Additionally, local educators are working to help us by creating pathways, certificate and degree programs with the desire to produce a well-educated workforce for our future needs. The local economic development agencies are just as interested in retaining existing businesses as they are in attracting new business to our area. As an existing business, I appreciate being asked what we need from them to help us stay profitable and vibrant in our community.

Lastly, I would like to take this opportunity to invite those of you who not already joined us, to become involved as partners in the South Valley Industrial Collaborative. Like most things in life we will get out of this effort what we are willing to put in. With this type of effort the strength is definitely in the numbers. We can affect our future in the most positive way by working together with the end in mind. So please help us achieve ***"Our Purpose: To provide a platform to build industry-led, industry-driven, community-supported partnerships which strengthen economies in the South San Joaquin Valley."***

Thank you again for your attendance at this event. Please join us in our efforts to make the San Joaquin Valley **THE** place to do business.

Working Better! Together.

A handwritten signature in dark ink, appearing to read "Bruce Nicotero". The signature is fluid and cursive.

Bruce Nicotero,

General Manager, West Coast Distribution Center, Visalia Industrial Park
Chair, Industrial Sector Committee, Tulare County WIB

JOANN

AGENDA

SOUTH SAN JOAQUIN VALLEY INDUSTRIAL SUMMIT

8:00AM

Registration, Breakfast and Networking

9:00AM

South San Joaquin Valley Industrial Summit Kickoff

Bruce Nicotero | General Manager, West Coast Distribution Center, Visalia Industrial Park

Lisa Arellanes | Project Manager, Strategic Customer Transportation Electrification,
Southern California Edison

Gurminder Sangha | Deputy Sector Navigator, DoingWhatMATTERS for Jobs & the Economy

9:30AM

Morning Keynote: *FF Advanced Manufacturing: Reshaping of an Industry*

Leonel Leal | Sr. Manager, Manufacturing Engineering, Faraday Future

Fireside Chat Panelists:

Phil Bethell | Sr. Director, Manufacturing Engineering, Faraday Future

Mark Cuyler | Sr. Director, Manufacturing Engineering & Contract Manufacturing, Faraday Future

Pablo Ucar | Head of Supply Chain, Faraday Future

10:30AM

Break and Exhibits

10:45AM

Concurrent Breakout Sessions

Robotics: Pick, Package and Palletize

State Incentives To Grow Your Business

Marijuana in the Workplace! What an Employer Should Know

Automated Order Fulfillment for the 21st Century

Got Power? Energy Strategies for Your Business

11:30AM

Break and Exhibits

11:45AM

Concurrent Breakout Sessions

Safety in the Workplace: Preventing Workplace Violence

Addressing Your Talent Pipeline Issues:

Education & Industry Partnerships to Grow & Invest in the Employee of Tomorrow

Water: Quality, Supply, Reuse & Discharge Regulations

Advanced Technologies: Food and Beverage Industry

12:30PM

Lunch

1:20PM

Afternoon Keynote: *Present and Future of the Green Transportation Industry*

Brendan Riley | President, GreenPower Bus

2:20PM

Closing Remarks, Raffle, Adjourn

10:45am - 11:30am Breakout Sessions

Breakout sessions will take place in: Learning Center A, Learning Center B, Learning Center C, Lighting Design Room, Edison Building

Robotics: Pick, Package and Palletize

Join us as we discuss: the evolution of robotics, state of robotic automation in industry, and application of robotics in the food and beverage industry. This session will conclude with a Q&A segment.

Presenter

Mark Tarighi | Territory Sales Manager, ABB Inc.

State Incentives To Grow Your Business

Learn about the different tax incentives California has to offer to help your business grow!

Presenters

Scott Dosick | Assistant Deputy Director of CA Competes Tax Credit, Governor's Office of Business & Economic Development

Dennis E. Forrest | Supervising Tax Auditor, CA Department of Tax & Fee Administration

Marijuana in the Workplace! What an Employer Should Know

In this session you will learn about the impact of the new legislation in California, Proposition 64: "Control, Regulate and Tax Adult Use of Marijuana Act", in addition to workplace policies and checking your knowledge on Marijuana in the Workplace. Come prepared to join an interactive learning session about Marijuana in the workplace.

Presenter

Veronica Corea | Human Resource Business, JOANN Stores Visalia Distribution Center

Automated Order Fulfillment for the 21st Century

This session will review advancements in technology of order fulfillment from the simple to the complex. The session will look at ways to handle items by looking at velocity, volume and size (including Dematic's Multi-Shuttle technology).

Presenter

Tim Post | Technology Specialist, Dematic

<<<<< 10:45am - 11:30am Breakout Sessions >>>>>

Breakout sessions will take place in: Learning Center A, Learning Center B, Learning Center C, Lighting Design Room, Edison Building

Got Power? Energy Strategies for Your Business

Want to lower your energy costs? Join us to discuss ways in which you can save energy and money at your facility. We will cover topics such as Energy Efficiency, Demand Response, Rates, Time-of-Use, Tool Lending Program, Renewables, etc. Bring your questions and we will answer them, drawing on your experience from performing energy audits at similar facilities. This seminar is tailored for industrial facilities.

Presenters

Traeger Cotton | Southern California Edison

Matt Hendrick | Account Executive, Southern California Gas Company

Frank Yanes | Major Account Manager, Business Customer Division, Southern California Edison



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11:45am - 12:30pm Breakout Sessions

Breakout sessions will take place in: Learning Center A, Learning Center B, Learning Center C, Lighting Design Room, Edison Building

Safety in the Workplace: Preventing Workplace Violence

Workplace violence comes in many forms today, from harassment and intimidation to physical assaults and even homicide. It can affect and involve employees, clients, customers and visitors. Today's panelists represent three facets of workplace violence prevention, starting with an HR perspective, through prevention and training and, finally, the role of police in the case of an active shooter.

Presenters

Bill Brokfhoff | Police Officer, City of Visalia
Brian Hampel, M.S. | Vice President, Hampel Security Consulting
Kevin W. Rowland | Founder, Kevin W. Rowland Consulting Company

Addressing Your Talent Pipeline Issues:

Education & Industry Partnerships to Grow & Invest in the Employee of Tomorrow

Join us to learn how Tulare County works for local industry to address talent pipeline issues and create workforce solutions. Attendees will hear from K-12, community college, workforce development and the state to learn about the support and incentives provided to businesses in Tulare County. The session will focus on how support partners help businesses invest in their future workforce, find the right talent, and grow their existing workforce.

Presenters

Jennie Bautista | Business Services Program Manager, Workforce Investment Board of Tulare County
Edith Hernandez | Community Services Employment Training (CSET)
Lori Morton | Career Pathways Engagement Manager, Tulare County Office of Education
Barry Worthington | Senior Marketing Specialist, Employment Training Panel
Jorge Zegarra | Director, COS Training Resource Center

Water: Quality, Supply, Reuse & Discharge Regulations

Learn about applicable federal, state and local water policy issues and treatment technology advances, and other water issues that may warrant action by companies. Interact with subject-matter experts from both the public and private sector to discuss issues such as Groundwater Sustainability regulations and their impacts (SGMA); state salinity policies, storm water management and innovative treatment technologies; state strategic planning and water quality planning activity; and reuse and discharge regulations.

Presenters

Joseph Carlini | City Manager, City of Tulare
Eric Casares | Associate Vice President, Carollo Engineers, Inc.
J. Paul Hendrix | General Manager, Tulare Irrigation District

11:45am - 12:30pm Breakout Sessions

Breakout sessions will take place in: Learning Center A, Learning Center B, Learning Center C, Lighting Design Room, Edison Building

Advanced Technologies: Food and Beverage Industry

This session is focused on the manufacturing front line in our factories. The technology needed to move the process to higher capability to stay on pace with market demands will be discussed. In addition, the session will cover the techniques and methods that allow the gap to be closed using local support and in-house solutions: "Where to Start" and Vision Technology Applications. This session is best suited for plant managers and engineers, maintenance managers, and automation and maintenance technicians.

Presenters

Dan Martin | Electrical & Automation Engineer, Nestle

Mark Remnek | Branch Manager, Cognex

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Hydrite Chemical Co.'s expansion



City of Visalia

Devon Jones, Economic Development Manager
Devon.jones@visalia.city

Visalia Economic Development Corporation

Nancy Lockwood, Executive Director
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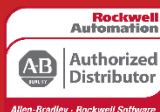
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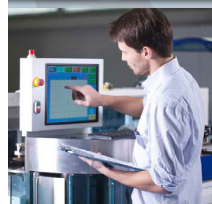
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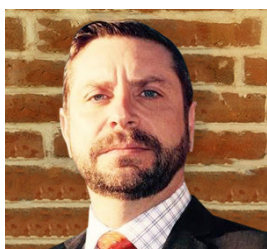
Leonel Leal Senior Manager, Manufacturing Engineering, Faraday Future

Leonel Leal is currently senior manager of manufacturing engineering at Faraday Future (FF). As part of an automotive startup in the premium EV space, Leal has been instrumental to product realization, manufacturing strategy, advanced process development, and built-in lean concepts. At FF, he is working to take Lean to the next level of product realization and enable advance manufacturing that pushes the boundaries of flexibility, premium quality, and hyper-speed lead-times. Outside automotive, Leal also has experience in strategic consulting and supply chain engineering. Previously he was a senior manufacturing engineer at Tesla Motors where he was part of a team that brought Model-S from design concept to serial production. He began his career as a production engineer at Toyota Motor Co. where he developed a strong foundation in Lean Manufacturing utilizing problem solving methodology. Leal has a B.S. in engineering, product design from Stanford University.



Faraday Future

Faraday Future is a user-centric, advanced mobility company with headquarters in Southern California. Our global team leverages the talents of leading thinkers and passionate creators from the technology and automotive industries to bring premium, intuitive, and seamlessly connected electric vehicles to people worldwide.



Brendan Riley President, GreenPower Bus

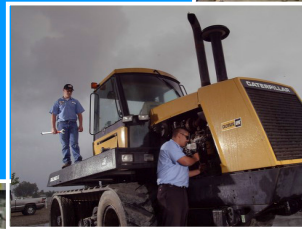
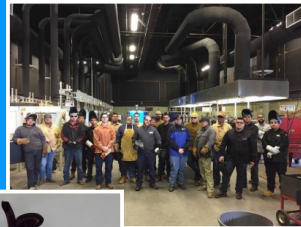
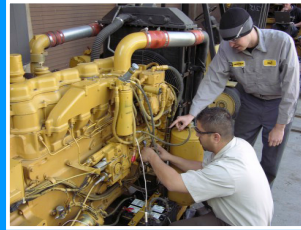
Brendan Riley comes to GreenPower with over 23 years of experience in the area of business development, sales strategy and operations. Previously, Riley was North American vice-president of Fleet Sales for BYD Motors, where he ran multiple electric vehicle business units including the material handling, truck and bus groups. It was here that he secured the largest privately funded electric bus contract in North America two years in a row (for 25 and 36 respectively). Riley was also instrumental in negotiating the purchase and setup of two manufacturing facilities for BYD (an electric bus assembly plant and an EV battery assembly plant in California). Riley served two terms as the president of the Southern California Chapter of the AVS for Science and Technology, and is currently serving as an advisor on the EPRI Bus and Truck Charging Interface group.



GreenPower Motor Company is committed to delivering the highest quality, safest, and smartest urban mass transit solutions for the 21st century. Our designs meet the global demand for high-performance, eco-friendly, cost-effective and reliable public transportation needs in today's increasingly environmentally-conscious marketplace.

Central Mother Lode Regional Consortium

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regional economic
growth & student
success by improving
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community
colleges to meet
the needs of
local industries*



*Serving as a
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local colleges
and businesses
to develop
a skilled
workforce*



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West Hills College Lemoore**

Karri Hammerstrom, Regional Chair

karri.hammerstrom@reedleycollege.edu

Gurminder Sangha, Advanced Manufacturing DSN

gurminders@cos.edu

tinyurl.com/CRCAdvancedManufacturing

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559.324.6444



Jennie Bautista Business Services Program Manager, Workforce Investment Board of Tulare Co.

Jennie Bautista is the business services program manager for the Workforce Investment Board of Tulare County (WIB). As a part of her business engagement work, she has led the WIB's efforts in career pathways through the initiative INNOVATE Tulare-Kings. Prior to this work, Bautista was a director of operations for the Boys & Girls Club of the Sequoias and supported human resources and professional development for the organization. She is a Tulare native who graduated from the University of California, Santa Barbara.



Phil Bethell Senior Director, Manufacturing Engineering, Faraday Future

As the senior director of manufacturing engineering at Faraday Future (FF), Phil Bethell leads the organization in Powertrain/Battery and Body-In-White manufacturing development and strategy. He has direct responsibility for development of new processes and equipment that will build an industry-leading Battery pack and Aluminum body-structure for use in the FF91. Bethell brings a wealth of knowledge and experience in Factory Design, Advanced Manufacturing, and Project Management to FF. Previously, he was with RICOH, Tesla Motors, and Lockheed Martin. Bethell has a B.S. in industrial manufacturing engineering from Indiana Institute of Technology and a M.S. in manufacturing systems from Southern Methodist University.



Bill Brokfhoff Police Officer, City of Visalia

Officer Bill Brokfhoff has been with the Visalia Police Department since 1999. He is a certified active shooter instructor within the department and takes part in several active shooter trainings offered in Visalia.



Joseph Carlini City Manager, City of Tulare

Joseph Carlini was named city manager of the City of Tulare in June of 2017. He has over 29 years of public sector experience, beginning his career in Florida in a variety of public works management positions. In 2014, Carlini was hired by the City of Tulare as the operations manager for the city's Wastewater Treatment Plant and in 2015 was promoted to public works director. His background and experience includes management, financial planning, budget development, personnel management, policy development and administration, public works, utility operations, and short and long-range planning. Carlini holds a bachelor's degree in public administration and is working on obtaining his master's degree in business. He recently graduated from the Tulare Chamber's Leadership Tulare Program.

**Eric Casares** Associate Vice President, Carollo Engineers, Inc.

Eric Casares is an associate vice president with Carollo Engineers, Inc. with over 11 years of experience in the areas of wastewater treatment, infrastructure, biosolids management, and recycled water planning and design. He has spent his career helping cities and agencies in the Central Valley, Central Coast, and Bay Area address some of their most challenging water-related issues. Casares recently completed the design of two new water storage tanks for the City of Tulare, and is currently designing a potable reuse system for the City of Pismo Beach and the surrounding communities aimed at improving the reliability of their existing groundwater supply. Casares currently serves on the board of the Central Coast Chapter of WaterReuse California and is a former president of the Central San Joaquin Chapter.

**Veronica Corea** Human Resource Business Partner, JOANN Stores Visalia Distribution Center

Veronica Corea is the human resource business partner at JOANN Stores Visalia Distribution Center. JOANN has inspired creativity in the hearts, hands, and minds of its customers for nearly 75 years. Corea possesses over 15 years of human resource experience including leadership and management coaching, employee relations, and training and development. She is actively involved in the community by partnering with the College of the Sequoias Business programs Advisory Committee, supporting Visalia Unified as a Linked Learning Academy Industry Partner, and participating on the San Joaquin Valley College Advisory board. Corea attended Fresno State and San Diego State University.

**Traeger Cotton** Southern California Edison

Traeger Cotton has been with Southern California Edison since 2004, concentrating primarily on energy efficiency. Cotton consults with Edison's large business customers on ways to reduce their energy costs. In that capacity, he performs energy audits, makes recommendations for upgrades, quantifies the energy savings associated with those upgrades, and links those projects with incentive programs. Prior to joining Edison, Cotton worked in the automation industry, designing and implementing control systems. He graduated from Cal Poly San Luis Obispo with a Bachelor's degree in agricultural engineering. He is a registered professional control systems engineer and a certified energy manager.

**Mark Cuyler** Sr. Director, Manufacturing Engineering & Contract Manufacturing, Faraday Future

Mark Cuyler is senior director of manufacturing engineering and contract manufacturing at Faraday future (FF). Cuyler leads the organization in Vehicle Assembly and Vehicle Paint manufacturing development and strategy, in addition to development of Contract Manufacturing partnerships and value-added assembly planning for FF. Cuyler brings a wealth of knowledge and experience in Advanced Manufacturing, Lean Principles and Operational Excellence. Previously he worked with Mahindra, Webasto, Apple, and Tesla Motors. Cuyler has B.S. in mechanical engineering and M.S. in engineering management from Oakland University.



Scott Dosick Assistant Deputy Director, CA Competes Tax Credit Program, GO-Biz

Scott Dosick is the assistant deputy director for the California Competes Tax Credit program within the Governor's Office of Business and Economic Development (GO-Biz). The program helps businesses grow and stay in California. Since its inception in 2014, GO-Biz has allocated approximately \$555 million in tax credits to 775 companies that are projected to create over 77,000 jobs and make over \$15 billion in investments. Prior to GO-Biz, Dosick was appointed as deputy chief of recycling in 2000 by Governor Davis. From 2005-2013, he ran his own small business consulting firm. He joined the Go-Biz team in March of 2014 to help launch the California Competes Tax Credit program. Dosick graduated from UCLA with a B.A. in political science and his Masters in public administration from George Washington University.



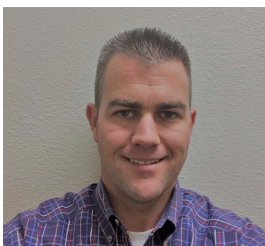
Dennis E. Forrest Supervising Tax Auditor, CA Department of Tax & Fee Administration

Dennis Forrest has worked with the California Department of Tax and Fee Administration (previously Board of Equalization) for over 24 years. He started out with the Board of Equalization as a field auditor. After 10 years of auditing, Forrest went to work for the Investigations Division investigating tax evasion. Currently, he is a supervisor for the audit program at the Fresno office. Prior to working with the department, Forrest worked at a local fresh fruit packing house and frozen food processor for over seven years as a production line supervisor and in the accounting department. Forrest holds an accounting degree from Fresno State and has lived in Fresno for over 40 years.



Brian Hampel, M.S. Vice President, Hampel Security Consulting

Brian Hampel began Hampel Security Consulting in 2016, helping businesses and schools take safety drills and practices to a new level by developing a safety plan, helping staff prepare for an active shooter, basic first aid training and more. Hampel is a 14-year veteran of the United States Army, Military Police Corps and was deployed three times to Iraq and Afghanistan. He is currently a Sergeant First Class (Senior Non-Commissioned Officer) in the US Army Reserve. Previously he worked with Visalia Unified School District as a campus supervisor and more recently, was a police officer for the Department of Veterans Affairs hospital in Fresno. Hampel earned a Bachelor's degree in criminal justice from Grantham University and a Master's degree in terrorism and counter terrorism from Henley-Putnam University.

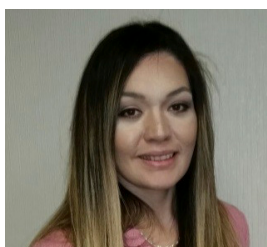


Matt Hendrick Account Executive, Southern California Gas Company

Matt Hendrick is an account executive in the Commercial and Industrial Services group at Southern California Gas Company. He serves as a single point of contact to large industrial and agricultural customers in Tulare and Kings counties. Hendrick's responsibilities include making equipment recommendations and assisting customers with energy efficiency projects.

**J. Paul Hendrix** General Manager, Tulare Irrigation District

J. Paul Hendrix is the general manager of Tulare Irrigation District and is actively involved in the management of the Mid-Kaweah Groundwater Sustainability Agency. He possesses a broad background in water resources engineering, planning and management, having held positions with various consulting engineering firms engaged in water resource projects. In addition to his current capacity, Hendrix also served with several public water agencies including The Metropolitan Water District in Los Angeles and Belridge Water Storage District in Kern county. He holds a B.S. in civil engineering from University of the Pacific and a M.S. in water resources engineering from the University of Texas.

**Edith Hernandez** Community Services Employment Training (CSET)

A native of Tulare County, Edith Hernandez fell in love with community based programs over 15 years ago. Inspired by CSET's mission to "strengthen youth, families and communities through education, employment training," she quickly developed a deep passion for community services. Hernandez currently oversees the Workforce Development Department at Visalia Employment Connection. This experience gives her a deep appreciation to improve the quality of life for our community, one program at a time. Hernandez received an A.S. in human resources administration from San Joaquin Valley College.

**Dan Martin** Electrical & Automation Engineer, Nestle

Dan Martin supports the Nestle factory in Tulare as an electrical and automation engineer. His extensive knowledge in automation and industrial control applications come from his career experience with electronics, industrial communications, high voltage electrical systems, SCADA systems, historical data collection and analysis, and vision applications. Martin has in-depth knowledge of various HMI and PLC systems used in various food & beverage, petrochemical, water, waste water, and industrial facilities.

**Lori Morton** Career Pathways Engagement Manager, Tulare County Office of Education

Lori Morton is the newest edition to the TK Collaborative team, serving as the career pathways engagement manager for the Tulare County Office of Education. Morton is no stranger to career technical education. Her educational career of 15 years has included high school teacher, CTE/ROP administrator, State Center Community College District Consortium director, and leading Industry Engagement for the Fresno County Superintendent of Schools. She has worked in her various roles to provide multiple counties support for the enhancement and alignment of career pathway programs with post-secondary institutions and industry.



Tim Post Technology Specialist, Dematic

Tim Post is a technology specialist at Dematic. In 20 years with the company, Post has worked in engineering, design, project management and technical sales. He has been specifically involved in the design of logistics system improvements for split-case and e-commerce warehouse environments. Post has been involved in over 500 customer projects with customers across the spectrum including wholesale, retail and e-commerce facilities. Typical engineered solutions are centered around order fulfillment and involve process improvements, real time software/controls, and mechanized automation.



Mark Remnek Branch Manager, Cognex

Mark Remnek is currently branch manager for Cognex in Mid and Southern California. He has been with Cognex for the past 15 years and has seen the growth and expansion of their Machine Vision and ID Technologies. Remnek previously spent six years with Keyence Corporation initially with Sensor Technology and eventually Machine Vision in Colorado, Utah and most of California. He is a graduate of San Diego State University with a B.A. in international business.



Kevin W. Rowland Founder, Kevin W. Rowland Consulting Company

Founded in 2005, the firm works in the areas of business and organizational development through human resources, security management, operations and training. Kevin Rowland is a certified non-violent crisis intervention (de-escalation) facilitator & trainer, a Gracie Academy Survival Tactics certified instructor, a subject matter expert in sexual harassment, workplace violence program facilitator and specializes in custom employee development programs. His experience and expertise has crossed over into multiple industries including architecture, education, engineering, farming, food processing, health care, manufacturing, restaurants, security, transportation, and warehousing. Rowland is a member of the Visalia Economic Development Corporation and is the president/chair of the Visalia Technical Early College Advisory Board.



Mark Tarighi Territory Sales Manager, ABB Inc.

Mark Tarighi is the territory sales manager for ABB Robotics, serving customers and systems integrators in California, Arizona, Nevada and Utah. He has over 30 years experience in engineering, advanced technologies, manufacturing design, and industrial automation and management. Tarighi is an FAA certified aircraft engineer with advance diplomas in computer science and networks engineering.

**Pablo Ucar** Head of Supply Chain, Faraday Future

Pablo Ucar is the head of supply chain at Faraday Future. Ucar leads the organization in supplier relations, procurement, material planning and supplier development. He leads the team responsible for sourcing the innovative parts and components that will create the FF91. Previously, Ucar was with SpaceX, Grupo Antolin, Detroit Diesel, and Dana Corporation. He is a leader with a proven track record of launching new businesses, operations, and supply chain management. Ucar has a B.S. in industrial engineering from Rochester Institute of Technology, a M.S. in industrial engineering from Arizona State University and an MBA from Thunderbird.

**Barry Worthington** Senior Marketing Specialist, Employment Training Panel

Barry Worthington serves as a senior marketing specialist with Employment Training Panel (ETP). He is responsible for promoting the program and supporting employer interest throughout Northern and Central Valley regions of California. Worthington is passionate about working directly with manufacturers to help them be more competitive in California. He also provides support for ETP's veteran, small business, alternative fuels and non-traditional apprenticeship initiatives. Worthington obtained his B.S. in business administration and management from San Jose State University.

**Frank Yanes** Major Account Manager, Southern California Edison

Frank Yanes is an account manager in the Business Customer Division of Southern California Edison. He serves as a trusted energy and Edison advisor to customers in the government, institution, agriculture, and water segment. Out of the 50,000 square miles of Edison territory, Yanes assists customers in the San Joaquin Valley region with a wide range of sizes and challenges. He has worked at Edison for 32 years and enjoys assisting customers in gaining efficiencies and finding ways to stretch their energy budget. He also has been certified as a business energy professional by the Association of Energy Engineers. Yanes serves as a trustee for Kingsburg Charter Elementary School District.

**Jorge Zegarra** Director, COS Training Resource Center

Jorge Zegarra is the director of the College of Sequoias' Training Resource Center, providing customized training and consulting services to private and public companies in the Central Valley as part of regional economic and workforce development. Zegarra has extensive international experience in the manufacturing and service industries and has functioned in various production, quality assurance and management capacities. He has worked with a multitude of firms in various industry sectors, from Fortune 100 companies to family owned businesses. Zegarra has a vocational technical degree in machine tool technology, an A.A. degree in mathematics, a B.S. degree in engineering technology and a M.S. degree in business administration. He is a Lean and Six sigma practitioner.

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